



May 31, 2007

TO: All Police & Sheriff Departments or Agencies in Illinois, Indiana, Kentucky, & Ohio

SUBJECT: **Continued Ammunition Shortages**

PRIORITY: **Extremely High**

The ammunition shortages that began early last year are continuing to worsen. We wish to advise every police and sheriff department or agency in our territory (whether or not you are a customer of Kiesler's) that deliveries of duty and practice ammunition are horribly back ordered. If your department or agency is planning to schedule a training session in the upcoming spring and summer, please allow us to suggest postponing it until you have the ammunition in your possession.

All ammunition is back ordered, but certain types are worse than others. Here is our **Best Guess** as to when to expect delivery on new orders or current contracts:

- 1.) .223 caliber training – End of 2007 or early 2008
- 2.) .223 caliber duty – End of 2007 or early 2008
- 3.) 9mm ball – 5 to 6 months from date of order
- 4.) 40 caliber ball – 5 to 6 months from date of order
- 5.) 45 caliber ball – 5 to 6 months from date of order
- 6.) 9mm duty – 5 to 6 months from date of order
- 7.) 40 caliber duty – 5 to 6 months from date of order
- 8.) 45 caliber duty – 5 to 6 months from date of order
- 9.) Shotgun shells, buckshot, & slugs – 90 to 120 days

The production of ammunition has almost doubled since two years ago, and the prices have increased 20-30%, yet shortages are worse today than last year. There are a number of reasons for the continuing shortages: increased usage by the military and law enforcement due to the War on Terror, and a number of foreign manufacturers have quit selling product in the US. Whatever the reason may be, please take prudent action and place your ammunition needs order now for the rest of the year. **THIS IS NOT A SALES PLOY!** This is the worst shortage that Kiesler's has seen in its 35 years of being in business.

Kiesler's will try to keep you advised of the progression of deliveries during 2007. We would like to thank you for your understanding and patience during these difficult times. We also want to expressly thank you for your past patronage and to let you know that we are looking forward to doing business with you in the future.

Sincerely,  
Wesley M. Kiesler, National LE Sales Manager

***We take almost anything on trade!***



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